WORKSHOP MEETING BOARD OF COMMISSIONERS TOWN OF REDINGTON SHORES WEDNESDAY, SEPTEMBER 27, 2023 – 6:00 P.M. AGENDA

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL

APPEARANCES AND PRESENTATIONS

None

OLD BUSINESS

- 1. Town Events
- 2. Parking Meter Update
- 3. Ethics Training
- 4. Website Posting Policy Update
- 5. Back Room and Parks Rental Policy and Contract

NEW BUSINESS

- 1. FMIT Market and Coverage Updates
- 2. Citizen Communication App
- 3. Town Re-branding
- 4. Building Official Services

MISCELLANEOUS

Regular Meeting- Wednesday, October 11, 2023 – 6:00 P.M. Workshop Meeting- Wednesday, October 25, 2023 – 6:00 P.M.

ADJOURNMENT

Pursuant to Florida Statutes § 286.0105, if any person or entity decides to appeal any decision made on any matter considered at any meeting or hearing of any Redington Shores board or commission, he, she or it will need a record of the proceedings and, for such purpose, he, she or it may need to ensure that a verbatim record of the proceedings is made, which record includes the legal arguments, testimony, and evidence upon which the appeal is to be based.

Town Picnic 2023

October 14 @ 1:00 pm - 5:00 pm



Join us for food, fun, and inflatables for the kids! There will be raffle prizes donated by our local businesses and live music! Please provide proof of residency or property/ business ownership at registration. We look forward to seeing you!

Redington Shores Town Picnic

· Where: Constitution Park

When: Saturday, October 14, 2023 From 1pm to 5pm

*Resident I.D. Required

DETAILS

Date:

October 14

Time:

1:00 pm - 5:00 pm

Event Category:

Special Event

VENUE

Constitution Park

Sunset Blvd.

Redington Shores, FL 33708 United

States + Google Map

December 2023

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
26	27	28	29	30	1	2
3 TREE LIGHT	4	5	6	7	8 CHRISTMAS PARTY TENTATIVE	9 HOLIDAY PARADE?
10	11	12	13 Commission Mtg 6 p.m.	:00	15	16 HOLIDAY PARADE?
17 BOAT PARADE?	18	19	20	21	22	23
24	25HOLIDAY	26	27 BIG C 9AM Workshop Mtg ? 6:00 p.m.	28	29	30
31	HOLIDAY					



This Piggyback Agreement (this "Agreement") is made by and between Parkmobile, LLC, a Delaware limited liability company, with offices at 1100 Spring St. NW, Ste 200, Atlanta, GA 30309 ("ParkMobile") and City of Belleair Beach, a Florida municipality, with offices at 444 Causeway Blvd, Belleair Beach, FL 33786 ("Client" or "City"). ParkMobile and Client may be referred to collectively as the "Parties" or individually as a "Party." This Agreement will become effective as of the last signature date below (the "Effective Date").

WHEREAS, the Parties agree that ParkMobile entered into an Agreement with the City of St. Petersburg, dated December 4, 2020 (the "Underlying Contract"); and

WHEREAS, ParkMobile agrees to extend the certain terms and conditions of the Underlying Contract to Client; and

WHEREAS, the Underlying Contract is incorporated herein by reference and is attached as Exhibit "A" to this Agreement. All of the terms and conditions set forth in the Underlying Contract are fully binding on the Parties; and

WHEREAS, notwithstanding the requirement that the Underlying Contract is fully binding on the Parties, the Parties have agreed to modify certain technical provisions of the Underlying Contract as applied to this Agreement between ParkMobile and Client; and

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

- 1. Recitals. The above recitals are hereby incorporated herein.
- Definitions. Defined or capitalized terms used herein that are not defined by this Agreement shall have their meaning set out in the Underlying Contract. Any reference to City of St. Petersburg, 'City' or 'Client' in the Underlying Contract shall refer to City of Belleair Beach for the purposes of this Agreement.
- 3. Address Change for Client. Notwithstanding the address and contact information for the government entity set forth in Exhibit A, ParkMobile agrees that it will send notices, and will conduct all business under this Agreement with City of Belleair Beach, Kyle Riefler, 444 Causeway Blvd, Belleair Beach, FL 33786, Kyle.Riefler@CityofBelleairbeach.com, 727-595-4646.
- 4. <u>Term and Renewal.</u> This Agreement shall commence as of the Effective Date and shall continue thereafter as described in Section 4 of the Underlying Contract. In the event the City of St. Petersburg exercises its right to terminate the Underlying Contract early, this Agreement shall survive through the termination date listed above unless the City, independently, exercises its own termination rights under Section 20 of the Underlying Contract. The City reteins the right to exercise the renewal periods set forth in Section 4 of the Underlying Contract without regard to whether the City of St. Petersburg does or does not exercise these options for itself.
- 5. Payment to City. Paragraph 6 is deleted in its entirety, and is replaced with the following provision:

"ParkMobile shall collect all fees paid by ParkMobile Users who park in any City lot. The parties designate ParkMobile as the merchant of record. Client agrees to pay ParkMobile \$0.20 + 3% of the total transaction amount per transaction for this service. ParkMobile will remit any amounts due Client in arrears to Client on the 15th of the following month."

"ParkMobile User" is defined in Exhibit B.

- 6. Termination. Paragraph 20(A) is deleted in its entirety and replaced with the following:
 - "This Agreement may be terminated at any time by the City for convenience, upon sixty (60) days written notice to ParkMobile."
- Public Records. ParkMobile shall comply with all applicable requirements contained in the Florida Public Records
 Law, including but not limited to any applicable provisions in Florida Statutes § 119.0701. Pursuant to that statute,
 ParkMobile shall:
 - a. Keep and maintain public records required by the City to perform the services provided hereunder.



- b. Upon request from the City's custodian of public records, provide the Client with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if ParkMobile does not transfer the records to the City.
- d. Upon completion of the Agreement, transfer, at no cost, to the City all public records in the possession of ParkMobile or keep and maintain public records required by the City to perform the service. If ParkMobile transfers all public records to the City upon completion of the Agreement, ParkMobile shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If ParkMobile keeps and maintains public records upon completion of the Agreement, it shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records, in a format that is compatible with the information technology systems of the City.
- e. If ParkMobile fails to comply with these requirements, the City may enforce these provisions in accordance with the terms of this Agreement. If ParkMobile fails to provide the public records to the City within a reasonable time, it may be subject to penalties under Florida Statutes § 119.10.

IF PARKMOBILE HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO PARKMOBILE'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, PARKMOBILE SHOULD CONTACT THE CITY'S CUSTODIAN OF PUBLIC RECORDS: BY TELEPHONE (727.229.8434), E-MAIL (PGentry@cityofbelleairbeach.com), OR MAIL (CITY OF BELLEAIR BEACH, OFFICE OF THE CITY CLERK, 444 Causeway Blvd., Belleair Beach, FL 33786.

- 8. Appendix B. The Parties agree to amend Appendix B of the Underlying Contract by replacing it in its entirety with Exhibit "B" to this Agreement.
- 9. Appendix C. The Parties agree to amend the Underlying Contract by adding Appendix C, which is styled as Exhibit "C" to this Agreement, to the end thereto.
- Other Provisions Unchanged, All other provisions in the Underlying Contract are fully binding on the parties and will
 represent the agreement between Client and ParkMobile.
- 11. Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which shall be deemed to constitute one and the same instrument.
- 12. <u>Entire Agreement</u>. This Agreement contains the entire agreement of the Parties with respect to the matters set forth herein and may only be changed by an agreement in writing signed by the Parties.



IN WITNESS WHEREOF, this Piggyback Agreement has been executed as of the Effective Date.

CITY OF BELLEAIR BEACH

By: Kyle Riefler

Title: City Manager
Date: 03-07-2023

PARKMOBILE LLC

Name: Tony Stewart

Title: Chief Legal Officer

Date: 3/13/2023





EXHIBIT A



EXHIBIT B

	SERVICE TERMS
Services	ParkMobile will provide Client with the Services related to the following types of parking transactions: On-Demand, Reservations
Merchant of Record	The parties designate ParkMobile as the merchant of record. Client agrees to pay ParkMobile \$0.20 + 3% of the total transaction amount per transaction for this service. ParkMobile will remit any amounts due Client in arrears to Client on the 15th of the following month.[DK1]
Parking Locations	The Services will be provided to Client in the following locations / geographical territory: All Client locations
Signage	Client will receive one free welcome kit that includes the aluminum signs and/or decal stickers necessary to complete implementation (installation not included). All signage included in the welcome kit is designed using ParkMobile's standard signage templates. Custom signage may be made available to Client for purchase at ParkMobile's current signage rates. Any requested changes to ParkMobile's standard signage templates will be treated as custom signage. Additional and/or replacement signage may be purchased by Client at ParkMobile's thencurrent signage rates. Installation and maintenance of all signage is Client's sole responsibility.

	MPLEMENTATION FEE	ES	
Description	Units	Rate	Price
Implementation Fee	0	\$1,000.00	\$0.00
Custom Development	0	\$165.00/hr	\$0.00
	Total	Implementation Fees:	\$0.00

ADDITIONAL FEES		
Call Center & Customer Support	WAIVED	
Client Support & Maintenance	WAIVED	
Hosting	WAIVED	
Enforcement Portal	WAIVED	
Reporting Portal	WAIVED	
Marketing & Advertising	WAIVED	

USER FEES			
On-Demand User Fee	\$0.35	per transaction	
Reservation User Fee	12%	of parking fee	
"No-Charge" Reservation Service Fee	\$1.00	per no-charge reservation	

ParkMobile will provide Client with up to 1,000 promotional codes each month for an additional monthly cost of \$250.00. ParkMobile may increase Fees for any contract year, by providing Client at least sixty (60) calendar days' written notice.



ON-DEMAND PARKING SERVICES

ParkMobile offers a service to ParkMobile Users that facilitates the activation of and payment for on-demand parking using the ParkMobile Application ("On-Demand Parking").

ParkMobile Users may begin and, if applicable, end a parking transaction in a variety of ways: (1) visiting https://app.parkmobile.io; (2) calling ParkMobile's IVR System, or (3) using the ParkMobile Application. In order to register with ParkMobile and begin a parking session, a consumer simply provide ParkMobile with the information required by ParkMobile to create an account, including payment method information and license plate number. Thereafter, subsequent parking sessions only require the ParkMobile User to enter or select the applicable parking duration available for the applicable location.

The parking zone code of the Client parking areas are indicated on parking signs or on parking meters. Enforcers of the Client check the validity of parking status real time against the Platform via a web service offering, provided as part of the Services, to determine if a valid parking right exists. This information can be accessed by using a handheld terminal, mobile device or personal digital assistant (PDA).

ParkMobile does not provide or pay for Client's use of handheld terminals, mobile devices or PDAs for enforcement or any data plans or other items needed for communication between such items and the Services.

At their option, ParkMobile Users will receive parking alert services from ParkMobile via SMS, ParkMobile Application push notification or email. The ParkMobile User may be notified, for example, when parked for an extended period of time or when the maximum parking time nears expiration.

ParkMobile Users can use On-Demand Parking anywhere the Services are available.

All parking charges are automatically charged to the ParkMobile User's payment method, and ParkMobile Users have real time access to an online account-based personal page accessible from https://app.parkmobile.io to access and print parking history, receipts, and statements.

RESERVATION PARKING SERVICES

ParkMobile offers a service to ParkMobile Users that facilitates the activation of and payment for reservation parking using the ParkMobile Application ("Reservation Parking").

For each Parking Location that the parties agree to on-board for Reservation Parking Services, ParkMobile shall make the Parking Location's parking inventory available for sale through the ParkMobile Application and shall market and advertise such availability. The number of parking spaces and corresponding reservation periods and parking rates making up the parking inventory shall be specified by Client and may be altered by Client at any time for unreserved parking inventory.

Responsibilities of Client.

In order for ParkMobile to provide Reservation Parking Services, Client shall maintain an agreed upon number of parking spaces or transportation services at the Parking Location which shall be maintained at all times unless ParkMobile is notified otherwise in writing by Client.

If access to the Parking Location is denied for any reason other than a ParkMobile User's error or failure to abide by Client's rules and regulations, Client agrees to forfeit its share of the applicable parking fee and authorizes ParkMobile to refund the entire parking fee to the ParkMobile User. If access to the Parking Location is denied because of a ParkMobile User's error or failure to abide by Client's rules and regulations, no Parking Fees will be refunded to the ParkMobile User.

Client shall promote and market the Services through mutually agreed upon methods which shall include:



- a persistent, prominent "call to action" link/button on the parking and/or transportation pages of the Parking Location website(s) that directs users to the Client-branded website created by ParkMobile (e.g. a "Reserve Parking Now" button);
- Embedded content on the parking and/or transportation pages of the Parking Location website(s)
 describing why and how to reserve parking through ParkMobile (e.g. FAQs, videos, etc.), such content to
 be provided by ParkMobile; and
- mentions in emails promoting the Parking Location, including "know before you go" emails, all of which shall include a "call to action" to reserve event parking and link to the Client-branded website created by ParkMobile.

Client agrees to use commercially reasonable efforts to obtain for ParkMobile a license to use photo and video assets of the Parking Location (where Client is not the Parking Location owner) and any tenants of a Parking Location in connection with ParkMobile's marketing of the Services as available at such Parking Location.

"Parking Information" means parking zones, parking rates, parking restrictions, selected payment methods, and other information necessary for the provision of the Services for a specific Parking Location.

"Parking Location" means the location or locations of Client's on-street parking, off-street parking, reservation parking, parking lots, parking decks, permitted parking, and other facilities where ParkMobile Users may park.

"ParkMobile Application" means any and all mobile and/or web applications, services, or interfaces developed, hosted, or managed by, on behalf of, or in partnership with ParkMobile and that are made available to the general public and that facilities the payment of parking transactions.

"ParkMobile User" means an end user that uses the ParkMobile Application.

"Platform" means access-controlled mobile and/or web applications, services or interfaces developed, hosted, or managed by, on behalf of, or in partnership with ParkMobile that are made available to Client to administer, configure, manage and/or monitor parking sessions, parking rates, and/or parking restrictions associated with Client's Parking Locations.

"Services" means the ParkMobile Application, the Platform, and all other services provided by ParkMobile under this Agreement.



EXHIBIT C

CLIENT ELECTRONIC FUNDS AUTHORIZATION FORM

This form authorizes Parkmobile, LLC to make payment to a business electronically. All payments will be paid in the account designated by the voided check or bank letter attached to this form. It is the responsibility of Client to notify ParkMobile of any changes pertinent to electronic payments, such as changes in banking information or email address.

PAYEE/CLIENT INFORMATION

CLIENT NAME: City of Belleair Beach

ADDRESS: 444 Causeway Blvd., Belleair Beach, FL 33786

CONTACT PERSON: Kyle Riefler

TELEPHONE NUMBER: 727-229-8431

PRIMARY FINANCE CONTACT EMAIL: kyle.riefler@cityofbelleairbeach.com

SECONDARY FINANCE CONTACT EMAIL: finance@cityofbelleairbeach.com

SIGNATURE & TITLE OF AUTHORIZED OFFICIAL: City Manager

FINANCIAL INSTITUTION INFORMATION

BANK NAME: Truist

ADDRESS: 380 Indian Rocks Rd N., Belleair Bluffs, FL 33770

CONTACT PERSON: Dayna Difazio

TELEPHONE: Offfice: (727) 431-6897 / Branch: (727) 431-6878

EMAIL: Dayna,L.DiFazio@truist.com

NINE DIGIT ROUTING TRANSIT NUMBER:

DEPOSITOR ACCOUNT TITLE: ANALYZED INTEREST CHECKING-PF

DEPOSITOR ACCOUNT NUMBER:

TYPE OF ACCOUNT: Checking

PLEASE BE SURE TO ATTACH A **VOIDED CHECK** OR **BANK LETTER** TO VERIFY THE ABOVE ACCOUNT INFORMATION

This form authorizes Parkmobile, LLC to send credit entries and appropriate debit and adjustment entries electronically or by any other commercially accepted method to the account indicated above and to other accounts specified by Client in the future (collectively, the "Account"). This form authorizes the financial institution holding the Account to post all such entries. This authorization will be in effect until ParkMobile receives a written termination notice from Client and has a reasonable opportunity to act on it.



Pricing Proposal

All ParkMobile's Standard Terms and Conditions Shall Apply to this Pricing Proposal	Fees
Security & Support Fees	Waived
Hosting Fee	Waived
Maintenance Fee	Waived
Basic Setup Fee	Waived
Decals and Off-Street Signs	Waived
Data Costs	Waived
Mobile Payment Per-Transaction Fee Due to ParkMobile	ParkMobile Rate: \$.35 per transaction (paid by the user)
Credit Card Processing Fee (optional if ParkMobile serves as Merchant of Record)	ParkMobile Rate: 3% + \$.20 (paid by client)

ParkMobile Services Provided at No Additional Costs

- ParkMobile agrees to host and maintain the client's Smart Parking Program at no additional costs.
- ParkMobile agrees to provide both a Call Center and Customer Support at no additional costs.
- To demonstrate our commitment to the success of your Mobile Parking Program, ParkMobile agrees to cover all social media, standard marketing and advertising costs.
- ParkMobile agrees to provide Client with free access to our integrations with meter manufacturers, enforcement vendors and LPR manufacturers so that seamless enforcement of smart parking transactions continues to occur.
- As a backup to the free integrations, ParkMobile agrees to provide the client with a cloud-based enforcement portal with secure credentials to validate active mobile parking sessions for each of your location(s) where your smart parking services are made available.
- ParkMobile agrees to provide the Client with free access to our new ParkMobile 360
 Customizable Self-Administration Toolset with secure credentials to evaluate usage by unique identification numbers established directly for your mobile parking footprint.
- Reservations/Prepaid Sales Platform:
 - Inventory Management
 - Rate Management (tiered pricing, incremental pricing, premium spaces, discounts/promo codes, etc.)
 - Wayfinding Solutions



City of Belleair Beach Cost Estimate

ParkMobile operates on a per transaction basis of 3.35/transaction to the end user and 3.45/transaction to the end user and 3.45

Based on the City's total number of parking transactions of 22,075 last year with an average transaction cost of \$8.32 (just over a 2hr average parking session) totaling \$181,440.87 in credit card revenue, we can estimate a project total ParkMobile cost of:

Fee	Calculation	Total
Transaction Fees (paid by the customer):	22,075 x \$.35	\$7,726.25
CC Processing Fees (paid by the City)	(\$.20 x 22,074) + (3% of \$181,440.87)	\$9,858.03

The City can estimate a total cost to ParkMobile of \$9,858.03 to cover credit card processing costs. The City had a total of \$9,732.95 credit card processing costs last year. This is a difference of \$125.08.

The City had a total of \$6,209 machine maintenance costs last year. There is no maintenance or set up costs for ParkMobile. This is a gain of \$6,209.

The City's total net revenue on 47,172 hours of paid parking last year was \$176,270.

The City's total net revenue on 47,172 hours of paid parking with ParkMobile would be:

Total CC revenue = 181,400.87 Total Merchant Fees = 9,858.03 Total Maintenance Costs = \$0 Total Cash Revenue = 13,456.66 Total Revenue: \$188,688.44 **Total Net Revenue: \$178,830.41**

ParkMobile Pricing Proposal and Terms are Valid 30 days from Date of Receipt

Loretta Fricks	Kim Harr	
Richard Caby	Lisa Foster	Bonnie Utz Did reach out to schedule
James Parker	Merv Dickerson	Emily Schrader
Jill Weingart	James Parker	Paul Herzfeld
Marie Palena	Diane McCarthy	Bill Blackburn
CJ Hoyt	Rob Francor (VIRTUALLY)	
	Bonnie Utz	Rich Perez
	Emily Schrader	David Grimes
	Cathy Sypnieski	Bill Sanders
		Michelle Gano
		Ginger McQuigg
		Cassandra Reardon
		Justin Borus
		Dave Motley



RENEWAL QUOTE FOR 2023-2024

Town of Redington Shores

Coverage	<u>Deductible</u>	<u>Limit</u>	Premium
General/Professional Liability	\$0	\$5,000,000	\$39,952
Cyber Liability	\$0	\$1,000,000	\$1,050
Automobile Liability	\$0	\$1,000,000	\$2,942
Automobile Physical Damage	Per Schedule		\$547
Property Your FMIT property insurance is c coveage basis to a Blanket and Ag		\$2,567,061	\$124,102
Workers' Compensation Experience Modification 0.89	\$0 10/1/23	Total Payroll \$563,000	\$14,837
TOTAL NET PREMIUM			\$183,430

*Includes: Drug Free Credit: <u>Yes</u> Safety Credit: <u>Yes</u>

Please Note: All descriptions of coverage provided herein are intended for illustration and general discussion purposes. Do not rely upon this communication for coverage. Refer to the FMIT Coverage Agreement(s) for applicable coverage terms, conditions, limits and obligations.

The premiums quoted above are priced according to the coverage lines presented. Any change or deletion of coverages may result in re-pricing of remaining coverage lines.

^{*}Please see next page for options if applicable.



RENEWAL QUOTE FOR 2023-2024

Town of Redington Shores

DEDUCTIBLE / LIMIT OPTIONS

Property - Wind Coverage	Named Storm Deductible	Annual Premium	Check Option Accepted Rejected
Option 1	5%	\$124,102	0 0
Option 2	7.5%	\$107,969	0 0
Option 3	10%	\$94,318	0 0

Please note: All descriptions of coverage provided herein are intended for illustration and general discussion purposes. Do not rely upon this communication for coverage. Refer to the FMIT Property Coverage Agreement for applicable coverage terms, conditions, limits, and obligations.

Special Note: The 5% Named Storm Deductible option will be the default option unless FMIT is notified otherwise by completing and returning this form to your Account Executive.

^{* 5%, 7.5%} or 10% (as selected above) of total insured value per location or a minimum of \$10,000 whichever is greater each and every loss, each location.

WHAT IS HAPPENING TO MY RATES?



In recent years, Florida homeowners have been heavily affected by changes in our state's property insurance market. Unfortunately, all commercial carriers now face similar headwinds. To weather this storm, FMIT has been forced to adjust rates to reflect the conditions we're all facing.

THERE ARE "FOUR FACTORS" DRIVING THIS CHANGE.

10



First, global insurance capacity is dwindling Simply put, the demand for insurance now outstrips supply—which means prices rise.

20



Second, as anyone who's taken a trip to the grocery store knows, inflation recently reached multi-decade highs.

The cost of labor and construction materials, in particular, have risen sharply in recent years.

30



Third, there's a "Florida Factor." The Sunshine State is the highest-risk zone in the world—which means many carriers are raising rates even more significantly, and many more are avoiding our state altogether.



Fourth, natural disasters are increasing in frequency and intensity, so rising rates reflect rising risk.

You're not alone. Our reinsurance costs—essentially, what insurers themselves pay for insurance—have more than doubled in the last year alone. No one wants higher rates, but everyone depends on preserving FMIT's financial strength, customer service, and claims-paying power.

FMIT IS THE STEADY CHOICE IN UNCERTAIN TIMES.

FMIT remains the best insurer in the Sunshine State, especially in a market like this one. There are many reasons that's the case, but the two biggest are financial strength and our unique mission.

Simply put, there is no insurer in this market with better claims-paying power than FMIT. In an environment of unprecedented uncertainty characterized by high inflation, low insurance capacity, and the rising risk of catastrophic events, the financial strength to reliably pay claims is paramount.

There is no insurer in this market with better claims-paying power than FMIT

WHY SHOULD WE REMAIN WITH FMIT?

MISSION

We are the *only* insurer in this market conceived, constructed and committed wholly to the service of Florida's communities. We exist solely to serve you—and solely because the private sector once abandoned this market, leaving cities in crisis. When they ran from the burning building, we grabbed a firehose. Ever since, it has been our practice to set responsible rates that ensure FMIT can serve you for the long haul, in good times and bad. So, serving cities isn't just a mission statement, it's our history and it's our job—and we've been doing it rain or shine, in good times and bad, even (and especially) when others refused.

UNIQUE KNOWLEDGE OF CITIES

We know cities. Not only are we sponsored by the Florida League of Cities, we understand your budget cycle, we recognize and value your responsibility to taxpayers, and we do everything in our power to protect the communities we call home. Our decisions about rates and financial stability—even the tough ones—are all made with that job, that mission, front and center.

FINANCIAL STRENGTH, CLAIMS-PAYING POWER & RISK MANAGEMENT

We are built for times like these. We do not make reckless bids that jeopardize our ability to pay claims. There are times in life when you may want to take big risks—but choosing an insurance carrier isn't one of them. That's why we operate a safe and sustainable business that prioritizes the long-term protection of our members over short-term profits.

BEST IN CLASS DISASTER RESPONSE & RECOVERY

Following a series of catastrophic hurricanes, like lan, Irma and Michael, we can confidently say that, by every measure, our disaster recovery program leads the industry. After years of development, this world-class member service proved that it can pass the ultimate test. We assisted members during their most vulnerable moments through expedited mitigation and recovery services that reduced millions of dollars of out-of-pocket costs. From fires to floods to hurricanes, the FMIT helps you return to normal in record time.

REPUTATION

Over the years, we've earned a unique relationship with the "reinsurers" who ultimately stand behind most municipal insurance coverage in Florida (regardless of carrier). In part because of that unique relationship, we have been able to secure additional insurance capacity for our members, even when times are tough. In a market of rapidly *shrinking* insurance capacity, our members will depend *upon* and benefit *from* our reputation with reinsurers now more than ever.





May 2023

Dear FMIT Member,

You are receiving this correspondence because you are currently insured under FMIT's Specified Value form of property insurance coverage. We wanted to provide you with early notice of FMIT's intent to offer your 2023-2024 property insurance coverage renewal under its more beneficial "Blanket and Agreed Value" form of property insurance coverage. FMIT will not offer a renewal of your expiring form of property insurance coverage known as "Specified Value" property coverage.

WHAT IS THE DIFFERENCE BETWEEN FMIT'S "SPECIFIED VALUE" AND "BLANKET AND AGREED VALUE" FORMS OF PROPERTY COVERAGE?

Just as many individual homeowners' insurance policies require them to select and update replacement cost coverage limits for their homes, FMIT Members are required to select and keep current replacement cost coverage limits desired for **each building or other property asset** insured under the FMIT Property Coverage Agreement. Failure to update coverage limits can result in your property being "Underinsured" at the time of a property loss claim and further, result in a substantially reduced claim payout.

How Specified Value property coverage works (until your transition to Blanket and Agreed Value on 10/1/23): You are responsible for selecting and updating the dollar amount of insurance coverage limits for each building or other insured asset year to year. A building insured under the Specified Value policy requires you to select a coverage limit that equals 80%, 90%, or 100% (depending upon your choice) of the building's actual replacement cost value (RCV). If, at the time of any eventual loss, the building's coverage limit does not meet the selected (80%, 90%, or 100%) percentage of actual replacement cost, it will be regarded as "Underinsured." Additionally, Specified Value policies feature a "Coinsurance Condition" which is applied to any building or asset determined to be underinsured at the time of a loss. This means the maximum amount of your loss recovery begins with the Specified Value limit of coverage purchased, but is then reduced by the applicable Coinsurance Condition amount (calculated in proportion to the amount by which your property was underinsured at the time of the loss), and further reduced based on the applicable policy deductible amount. You always bear the risk associated with updating insured property values to avoid being underinsured and avoid the Coinsurance Condition, since property values and repair costs can and do vary over time.

<u>How Blanket and Agreed Value property coverage works:</u> You are still responsible for selecting and updating the dollar amount of insurance coverage desired for each building or asset; <u>however</u> Blanket and Agreed Value coverage offers you at least three valuable benefits.

• Benefit 1: you can effectively "borrow" from the aggregate coverage limits of your other buildings and assets and apply the borrowed amount to any other damaged building if needed following a loss claim. This means you can avoid being "underinsured" on any given building or asset at the time of loss because the Blanket and Agreed Value form of coverage permits a kind of "shared limit" of coverage across all your scheduled of insured property. If the specific coverage limit chosen for any single building happens to fall short of the ultimate cost required to repair or replace the





item, being able to "borrow" coverage limit from other insured buildings assures full replacement cost coverage will be available, provided all terms and conditions of coverage are met.

- Benefit 2: the Coinsurance Condition never applies under Blanket and Agreed Value coverage.
- Benefit 3: FMIT will help you keep your insured property coverage limits adequate. To help with periodic review of coverage limits, FMIT offers a process (the "Asset Survey Program") by which a third party reviews your buildings and assets using technology, comparable building industry data, etc., thereby supplying you with periodic limit adjustments to use when setting your coverage limits.

WHY ARE WE TRANSITIONING AWAY FROM SPECIFIED VALUE PROPERTY COVERAGE ON 10/1/23?

Put simply, to better protect you.

Over the past several years, inflation has reached a 40-year high. Costs used to calculate building replacement cost values (RCV), namely construction material and labor costs, have been significantly impacted by the recent trend of "hyper-inflation." By some estimates, Commercial building RCV amounts increased by over 35% during the 2021 and 2022 calendar years alone. Also, Florida has suffered a particularly intense and active hurricane activity cycle the past few years. For FMIT Members with Specified Value property coverage, lower claim payouts have resulted because the insured values of affected buildings and assets have not kept pace with inflation and construction costs.

In a recent analysis, we identified that almost all Members with Specified Value property coverage have not adequately updated limits of insurance for covered buildings or other insured assets. Therefore, almost all Specified Value coverage Members would likely face underinsurance, application of Coinsurance Conditions, and claim payouts that are less than assumed.

FMIT prides itself on Member satisfaction with claim outcomes and strives to live up to its commitment of **Protecting** the Communities We Call Home. The Specified Value form of property coverage does not offer the extent of robust and flexible coverage available under the Blanket and Agreed Value property coverage. Therefore, the changes we are describing for this year are being made to give you access to better coverage for all your insured assets.

WHAT SHOULD YOU EXPECT IN THE LEAD UP TO RENEWAL?

In July and August 2023, we will be preparing and delivering 2023-2024 insurance coverage renewals. As stated above, your FMIT property insurance renewal will be offered on a "Blanket and Agreed Value" coverage basis. Since your limits of property insurance coverage have not been updated for many years, your renewal will reflect an increase of 25% applied to all buildings and other insured assets contained on your schedule of insured property. (This increase is intended as an update but may not capture full replacement cost value of any specific covered property; you may certainly contact FMIT to request higher coverage limit for any building or other asset covered by FMIT). Your renewal will reflect a very noticeable premium increase, primarily due to the increased costs to provide property insurance coverage in Florida affecting governmental self-insurance funds like FMIT and private insurance carriers alike.

As with each year's renewal offer, your 2023-2024 property insurance coverage renewal will be subject to your acceptance of its terms (as generally described above) including: the move to a Blanket and Agreed Value form of property insurance coverage; the coverage limit increase being applied across your insured property schedule; and the resulting premium charges that will accompany the renewal proposal.



AFTER THE 2023-2024 RENEWAL IS COMPLETE, THE ASSET SURVEY PROCESS WILL COMMENCE

Since it very likely has been a number of years since you either (a) had an appraisal or asset survey for your insured property and/or (b) adjusted your insurance coverage limits, we will be conducting an Asset Survey or appraisal for you at no cost during the October 1, 2023 - September 30, 2024 coverage year. We will schedule such an appraisal or asset survey upon your acceptance of our Blanket and Agreed Value property insurance renewal. The resulting replacement cost values derived from the Asset Survey or appraisals will be kept on file and used in the succeeding property renewal cycle for October 1, 2024 - September 30, 2025.

IS THERE ANYTHING FOR YOU TO DO NOW?

Your current FMIT property insurance will remain on a Specified Value form of coverage until October 1, 2023. We are notifying you in advance of the 2023 Atlantic Hurricane Season that your current limits of insurance may be inadequate. In the event of a property claim until 10/01/2023, your claim payout may be dramatically less than hoped for based on the likelihood of underinsured property coverage limits and the application of the Coinsurance Condition provisions described above. We urge you to review your FMIT property insurance schedule and limits of insurance and request any specific changes in coverage limits you feel are appropriate. You may request coverage limit changes by contacting your designated Account Executive or Underwriter. Any increases in limits you make prior to October 1, 2023, will reduce the +25% limit adjustment we will apply to your October 1, 2023 - September 30, 2024 property insurance renewal. However, unless you can provide us with an appraisal for all insured buildings and assets (completed on or after October 1, 2022), your transition to the Blanket and Agreed Value form of property coverage cannot occur until your October 1, 2023 renewal.

We regret the financial impact this change will likely have for your organization. While your premiums will certainly increase, the new form of coverage being offered will undoubtedly offer you more robust coverage in the event of a property claim. We have seen the disappointing outcomes which result when years of not increasing insured property coverage limits combine with todays' hyper-inflation and higher costs of building recovery. As a partner on your risk management team, we felt compelled to highlight what we identified as a potential coverage gap among our Specified Value coverage Members and to explain our intent to offer more beneficial coverage under FMIT's Blanket and Agreed Value property coverage.

We expect you may have questions about this coverage change. Therefore, we urge you to contact your FMIT Account Executive to better understand this important change in your upcoming FMIT property coverage renewal, or to inquire about any immediate steps to take before the October 1, 2023, effective date of this coverage change.¹

Sincerely,
Chin Kaylur

Chris Krepcho

Chief of Insurance & Financial Services

Florida League of Cities, Inc.

¹ Please note, all descriptions of coverage provided herein are intended for illustration and general discussion purposes. Do not rely upon this communication for coverage. Refer to your current FMIT Property Coverage Agreement for complete coverage terms, conditions, limits, and obligations.





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One place to access all notifications and important information directly from your local municipality.



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Send Targeted Content



Deputy Clerk

From: Kidwell, Celine < ckidwell@mytreasureisland.org>

Sent: Thursday, September 14, 2023 4:03 PM

To: Deputy Clerk
Cc: Munger, Mike

Subject: RE: Treasure Island- Logo Rebranding

Follow Up Flag: Follow up Flag Status: Flagged

Hi Jolie,

Our Finance Director, Mike Munger, also the Purchasing Coordinator, oversaw the Request for Proposals (RFP) bid process for our city's rebranding. A small committee was established with staff members and key city residents to review and score proposals. This is just a segment of the process. Mike redeveloped and streamlined our bidding process. Here is our Purchasing webpage and the RFP. It shous awarded but the scope of work (legal ad) and documents gives an outline of bid process. Also, we use DemandStar.

Purchasing/City Solicitations webpage (DemandStar)

https://www.mytreasureisland.org/finance/purchasing.php

22-027 RFP - City Branding & Marketing https://www.demandstar.com/app/limited/bids/398516/details

If you have question, please let us know.

Celine Kidwell, CMC, FCRM City Clerk City of Treasure Island (727) 547-4575 ext. 228

www.mytreasureisland.org | How are we doing? Let us know!

ALL GOVERNMENT CORRESPONDENCE IS SUBJECT TO THE PUBLIC RECORDS LAW.

From: Deputy Clerk <depclerk@redshoresfl.com> Sent: Thursday, September 14, 2023 1:23 PM

To: Kidwell, Celine < ckidwell@mytreasureisland.org>

Subject: Treasure Island-Logo Rebranding

Hi Celine,

At our Commission meeting last night, the Commission recommended that we look into undergoing a rebranding (similar to what your town just did). I was wondering who spearheaded this project? I was directed to meet with them and figure out some details on what this project would entail.

Thanks,

Jolie Patterson Interim Town Clerk Town of Redington Shores 17425 Gulf Blvd. Redington Shores, FL 33708 Ph. 727-397-5538



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City Solicitations

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The City of Treasure Island utilizes the services of DemandStar to publish our larger solicitations. All solicitations open for bid as well as recent procurements can be found on the City's custom webpage on <u>DemandStar</u> (external link). This portal allows the City to market bids directly to

vendors interested in a particular type of project and has resulted in countless more responses to City solicitations. Additionally, the City of Treasure Island is committed to ensuring that all solicitation documents are available and accessible to the public at-large. However, should you experience any difficulty in accessing any of these solicitation documents, please contact the City's Purchasing Coordinator at mmunger@mytreasureisland.org, call 727-547-4575 x241, or come by City Hall during regular business hours.

PLEASE NOTE:

Sealed Bids may be delivered or mailed to City of Treasure Island City Hall, 120 108th Ave., Treasure Island, FL 33706 to the attention of the Purchasing Coordinator – Michael Munger; however, the City prefers bid responses to be submitted online via DemandStar. All delivered/mailed bids must typically include: one (1) version with original signature and one (1) additional digital (PDF) version of the original, and must be received at the due date and time. Bidders submitting via DemandStar do not need to submit original hard copies, but must submit all requirements online before the respective closing date.

Are you interested in bidding on Treasure Island or other local government business?

The USF Muma College of Business hosts a Small Business Development Center (SBDC) sponsored by the federal Small Business Administration. In addition to being a resource to get your enterprise off the ground or to help your business reach the next level, the SBDC has resources available to help small businesses bid on government projects. If you are interested, <u>USF has two SBDC locations in Pinellas County</u> conveniently located to serve your small business.

Purchasing Guidelines and Regulations

In addition to following all federal, state, and county ordinances that pertain to public procurement, the City of Treasure Island has its own procedures unique to our needs and circumstances. Article VI of the City's Code of Ordinances sets the general guidelines for procurement activities while the Administrative Policy #26 sets rules within those guidelines to assist City staff in their day-to-day operations. Periodically, the Commission may make amendments to its Code of Ordinances and staff may modify the Administrative Policy under the guidance of the City Manager.

If you have any questions about the City's processes or any other general Purchasing inquiry, do not hesitate to reach out to City staff via the contact information below:

Email: mmunger@mytreasureisland.org

DEPARTMENTS USEFUL

Phone: 727-547-4575 x241

City Commission	LINKS	Volunteer & Get	City Solicitations
City Manager &	Frequently Asked	Involved	Local Business
City Clerk	Questions (FAQ)	Meetings &	Taxes
Communications	Strategic Plan	Agenda	Building Permits
Community	Public Records	Watch Meetings	Planning & Zoning
Development	Request	Facility Rental	How do I start a
Emergency	Available Jobs	Classes &	business?
Management	Treasure Island	Activities	Fire Inspections
Finance	Beaches	Resident Parking	
Fire & EMS	Events	Permits	
Human Resources	Fee Schedule	Emergency Access	
Parks &	Trash & Recycling	Permit	
Recreation	Parking Tickets	Sign up for AlertTI	
Parking	Media Requests	Request Fire	
Police	Report Website	Safety	
Public Works	Issues	Presentation	

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RESIDENTS BUSINESS

From: <u>Amir DaBiri</u>

To: <u>Deputy Clerk</u>; <u>Commissioner Dist. 4</u>

Subject: Town logo

Date: Monday, September 18, 2023 4:27:03 PM

Hi all,

I heard our Board of Commissioners discussing the possibility of a new logo for the town during a recent meeting. I just wanted to take this opportunity to "throw my hat in the ring" so to speak, and offer any help I can. Besides doing website work, I have 20+ years of graphic design experience in branding, corporate identity, and logo designs.

I've attached a couple of *very rough* mockups that I put together quickly, just to give you an idea (at no charge, of course!). Colors and elements are easily editable. I'd be willing to gather your input and put other mockups together for the board's review free of charge until one of the logos is chosen, then the usual hourly rate would apply for finalizing designs and variations. At the very least, I'd also be happy to offer any consultation or insight on any other logo ideas that may be submitted by others.

Thanks for your consideration and let me know if you have any questions or if I can help in any way.

Amir DaBiri DaBiri Designs Creative Services <u>dabiridesigns.com</u> (813) 493-5932





